**Negotiating Plan Outline**

|  |
| --- |
| **Your Aim:** |
|  | **Timescale:** |
|  |
| **Main argument** |
|  |
|  |
| **Timescale** |
|  |
| **Possible arguments from Management** |
|  |
| **Your counter argument** |
|  |
| **Review:** |
| **Who** |
| **When** |
| **Outcome** |
| **Date:** |